

Companyweb Credit Management Integration General Agreement

expertum

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1 Introduction

The General Agreement for “Companyweb Credit Management Integration” describes the content of a subscription to the Companyweb application with integration to the customers SAP system. The General Agreement is the global agreement between Expertum and the customer.

The price quote to subscribe to Companyweb Credit Management Integration, hereafter called CMI, will be appended to this document in separate workorders.

2 Description of Companyweb services

2.1 About Companyweb

Companyweb is a credit-risk assessment platform that provides reliable, real-time insights into the financial stability, solvency, and payment behaviour of Belgian companies.

In collaboration with Expertum, Companyweb has developed an integration tool that enables a seamless connection between the Companyweb’s database and SAP Business Partners, enabling organizations to reduce credit exposure, streamline the onboarding of new customers, and deliver valuable insights to the credit management team.

Expertum is consuming BTP services from SAP and has chosen to deploy those services on Microsoft Azure with data center in the Netherlands. This ensures that all GDPR rules are applicable and applied. Moreover, the fact that Expertum consumes services from SAP on an SAP BTP platform, the **SAP’s General Terms and Conditions for Cloud Services** (Appendix 1) fully apply to Companyweb.

When subscribing to CMI, Expertum provides the customer with a private tenant on the SAP BTP platform accessible through a private URL. This private tenant ensures that all customer data is secured and separated from other customer’s data using CMI. Refer to Appendix 2 for the **Expertum Terms and Conditions**.

Expertum will provide access to the necessary CMI users on the private tenant of the customer. The following types of users exist:

- **Basic User:** This type of user can search for BTW’s in the platform and can display Credit Management info via Business Partner transaction in SAP. Including score and recommended Credit Limit.
- **Administrator:** This type of user has the same accesses as the basic user and access to the configuration of the tool.

2.2 What does CMI do?

Credit Control Management is a critical pain point for many organizations, and it plays a decisive role in maintaining a healthy cash flow. An accurate customer analysis makes the difference between running a stable, financially solid business and facing serious financial risk or even bankruptcy.

In this context, Companyweb tool with seamless connection with the SAP Customer data of Business Partner master provides clear visibility into a customer's financial health and empowering the decision makers with reliable, up-to-date information about a company's financial situation before approving a sale.

Below a detailed description of Companyweb features:

- **Via the BTP Companyweb app**

On Individual Credit Status:

- Research via VAT number, the credit score of a certain company.
- Monitor the evolution of credit score of a certain company.
- Verify the advisable credit Limit of that company.

On Overview:

- List all companies that have been processed by the interface

- **Via SAP Customer Business partner.**

- Verify the Credit Score of a certain Customer Business Partner
- Verify the advisable credit limit of a certain Customer Business partner

2.3 How will Companyweb app be updated?

Expertum will push these new features regularly to the customer's tenant. These new features will be communicated clearly and on a timely manner and will be demoed on request.

3 Pricing Model

The pricing model consists of 2 parts, being a one-time setup cost and a yearly subscription fee.

3.1 One-time Setup Cost

For getting your Companyweb integration to work, there are some one-time actions to execute on the BTP platform:

- Setup and provision of the subaccount for the customer.
- Configure the clients SAP Cloud Connector to connect to the created subaccount.
- Define and authorize the needed users from the customer that will work with Companyweb.
- Deliver a transport with an example implementation of the

The one-time cost amounts to € 2.005,00

Optionally we can offer a test environment set up at an additional cost of € 1.002,50

3.2 Subscription Model

The yearly subscription will give access to maximum 32 users and will allow a maximum of 10.000 companies to follow.

The monthly fee will be € 487,00.

Additional companies: extra € 50 per month per 10.000 companies

As from 50.000 companies: pricing on request.

3.3 Calculation example

From 01/01/2026 till 31/12/2026					
Product	Users	Companies in follow-up	List Price / Month	List Price / Year	
Companyweb Credit Management Integration	32	10 000	487	5844	

Yearly Subscription Price		5844
1-Time Setup Cost		2005
VAT	21%	1648,29
Total (incl. VAT)		9497,29

4 BAdI Implementation (Optional)

Beyond providing direct Credit Management insights within Customer Business Partner (Credit Management role), via BAdI implementation, it is possible to create a custom credit check rule that evaluates Companyweb's financial indicators of Customer Business Partners and provide useful insights for business decisions such Sales Order acceptance, for example.

These technical possibilities enable S/4HANA to perform automated, real-time credit checks using reliable Companyweb information, ensuring that risk-sensitive decisions are supported by accurate and up-to-date data.

5 Appendices

- 5.1 Appendix 1: SAP's General Terms and Conditions for Cloud Services
- 5.2 Appendix 2: Expertum Terms & Conditions